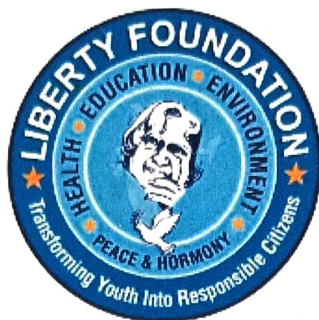


**MEMORANDUM OF UNDERSTANDING  
BETWEEN**




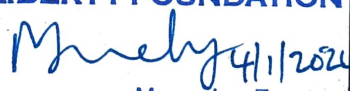


**AND**



**AND**



<b>Value For College</b>	<b>All India Skill Assessment Test</b>	Detailed Report
	<b>Recruitment Management System (RMS)</b>	Yes
	<b>EV Smart CoE/ Lab</b>	15 EV Licenses Worth INR 30 lakh
	<b>Data Science CoE/ Smart Lab</b>	15 DS Licenses Worth INR 30 lakh
	<b>College Branding &amp; Promotion</b>	Exclusive Capabl Campus Website Page
	<b>Faculty Development Program</b>	FDP [10 Licenses]

On behalf of	On behalf of	On behalf of
 <b>Dr. JAGANNATH PATNAIK,</b> Vice - Chancellor, ICFAI UNIVERSITY, Sikkim	<b>For LIBERTY FOUNDATION</b>  Managing Trustee <b>M J M RAMALINGA REDDY,</b> Co-Founder, Managing Trustee, Liberty Foundation, Hyderabad	 <b>MAYANK ARORA,</b> Founder & CEO, CAPABL, Bengaluru
Office Seal	Office Seal	Office Seal
		

## Introducing College-Saksham

To

The Dr. Jagannath Patnaik  
Vice-Chancellor

The ICFAI University, Sikkim. Ranka Road, Lower Sichey, Gangtok, Sikkim - 737101

**Date: 04-01-2024**

**Subject:** MoU on **College-Saksham** for Specialisation during Under Graduation/Post Graduation in Industrial Applied Domains.

Respected Sir,

We are delighted to bring the **College-Saksham** Incubation with The ICFAI University, Sikkim. Ranka Road, Lower Sichey, Gangtok, Sikkim. AIC is one of its kind, an exclusive initiative that brings together CSI along with Capabl (ETG) to launch the first-ever College-Saksham programs to make your students job-ready from Day 1.

On the occasion of 75 years of Independence and Azadi ka Amrit Mahotsav, Capabl (ETG) along with all its industry partners have pledged to invest INR 750 Crore in the next 5 years to strengthen 300 Colleges of India in emerging technologies like Full Stack Development, Data Science - AI/ML, Electric Vehicle and Design - the technologies behind Industry Revolution 4.0

**Under College-Saksham, each college like yours will be strengthened by:**

1. Latest Tech based Specialization to upskill students
2. Infra development: Sponsored Research Lab Setup under the Center of Excellence
3. Faculty Development Programs, Curriculum enhancement
4. CSI Convention, Industrial Conclave, etc.

Capabl (ETG) boasts of a 9-year-long experience during which we have upskilled more than 1.5 Lac+ students. Through our upskilling/ training programs. With over 95% of Placement Rate Capablers working in more than 200+ organizations with a CTC range of 4.5 LPA to 30 LPA. Some of the best companies to which our students are contributing are - Nvidia, Adobe, Google, Microsoft, Ather, Honda, Ola Electric, etc.

In College-Saksham we will be focusing on the industrial application of the concepts taught in academics, students learn from the top industry experts and then get a chance to implement it on various case study-based projects provided to them during the internship cum training.

With our latest initiative, the College-Saksham program we strive to partner with your esteemed institute to foster both intrusive and extrusive development.



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (from now on called the 'MOU') entered into on 04-01-2024 and is valid for 4 years & 6 months i.e. 04-06-2028, But may be extended further as per the mutual agreement between all the parties.

### BETWEEN

**Maruri Jagadeesh Murali Ramalingareddy** Co-Founder, Managing Trustee, Liberty Foundation Empowering Sustainability (Health, Education, Energy, Agriculture, Peace & Harmony ) - create awareness and provide knowledge by having several events on these pillars. Having a place of residence at Flat 201, Veera Residency, Nizampet Road, KPHB, Hyderabad-500072, **The First Party** (hereinafter referred to as **"Provider"** which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns)

AND

**ETG Career Labs PVT. LTD., Bangalore, The Second Party** represented herein by its **Founder & CEO, Mayank Arora**. Capabl is on a mission to create a world-class engineering learning ecosystem with Students, Industry, and Colleges considering the limitations and the complex Indian engineering education system. And this innovative ecosystem goes hand in hand with the current college education system - elevating it rather than challenging it. With the registered address at SY. NO. 24/2,25/4 & 25/6, D.K.Halli290, Bengaluru 560102, Karnataka (hereinafter referred to as **'Capabl (ETG)'**, the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

AND

**The ICFAI University, Sikkim, The Third Party** represented herein by **Dr. Jagannath Patnaik, (Vice-Chancellor)**. The University is recognized under Section 2 (f) of the UGC Act 1956 and empowered to award degrees under Section 22 of the UGC Act. The University is a member of the Association of Indian Universities, New Delhi, Member of Association of Commonwealth Universities, UK, the United Nations Global Compact, and ECOSOC. With a registered address at Ranka Road, Lower Sichey, Gangtok, Sikkim, (hereinafter referred to as **Institution'**, the institution whose expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators, and assigns).

(First Party, Second Party, and Third Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

**NOW, THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES OUTLINED IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:**

### CLAUSE 1 CO-OPERATION

First Party, Second Party and Third Party cooperation will facilitate effective utilization of the intellectual capabilities of the faculty of Third Party providing significant inputs to them in developing suitable teaching/training systems,

keeping in mind the needs of the industry. However, The Party of the First Part shall not be responsible/liable for assurance, or promises as provided by the Party of the Second Part

## **CLAUSE 2 SCOPE OF THE MoU**

The banner of College-Saksham will facilitate an association between 'Liberty Foundation' & 'Capabl (ETG)' & the 'COLLEGE', making College-Saksham the biggest-ever Industry Association event.

## **CLAUSE 3 ROLE & RESPONSIBILITIES OF SECOND PARTY FOR THE THIRD PARTY UNDER COLLEGE-SAKSHAM**

**3.1 Technical Training of BCA, MCA, BBA & MBA Degree Students:** Project-based teaching by top industry experts in the Industry 4.0 domain as per the area of interest in one of the following technologies

- a. Full Stack Development (MERN), Data Science AI/ML, Electric Vehicles, and many such emerging technologies.
- b. Training Methodology
  - i. Online hours: Domain Specialisation with Application-based Training with 30 hrs. / semester commitment from 1st to last semester.
  - ii. Offline hours: Placement Placement-related training including Quantitative building and Placement Training with 20 - 25 hrs. in the final year [See Annexure 1]

### **3.2 Placement Assistance for Eligible Students**

The Second Party will support in building Corporate Relationships for the Third Party & invite Companies to recruit students complying with the eligibility of Placement Criteria as listed in point 3. The Second party will extend placement assistance to the scope of:

- Host and invite Campus to national-level symposiums (Offline and online) for HR connects
- Include all students in all National Recruitment Drives conducted throughout the year.

### **3.3 Role of the Second Party:**

1. **Timely Completion:** Complete 100% of Projects, Assignments, and Quizzes within 30 days of the scheduled batch completion date of the Third Party Program.
2. **Engagement:** Watch a minimum of 75% of the recorded session content available in the Learning Management System (LMS).
3. **Attendance:** Maintain an average attendance of 75% during the live sessions to ensure active participation.
4. **Performance Metrics:** Achieve a minimum average of 75% marks in Projects, Assignments, Aptitude Tests, Placement Assessment Tests, and the Mock Placement Interview round.
5. **Academic Proficiency:** Maintain an average CGPA of 6.5 or higher in Third Party semester exams and ensure eligibility for degree completion at graduation, with no backlogs.



**CLAUSE 4 SCHEDULE OF THE COLLEGS AKSHAM MODEL**  
**4.1 Program Schedule for 3 years Degree Program**

Timeline	Subject	Includes	Methodology	Commitment
Semester 1	Domain Training	Lectures, Assessments, Awareness Sessions	Virtual Live Classes	30 Hrs.
Semester 2	Domain Training	Lectures, Assessments, Projects, Internship	Virtual Live Classes	30 Hrs.
Semester 3	Domain Training	Lectures, Assessments, Projects, Hackathons	Virtual Live Classes + Offline In-Campus Hackathon	30 hrs.
Semester 4	Domain Training	Lectures, Assessments, Projects, Hackathons	Virtual Live Classes + Offline In-Campus Technical Event	30 Hrs.
Semester 5	Domain Training	Lectures, Assessments, Projects, Hackathons	Virtual Live Classes + Offline In-Campus Classes	30 Hrs.
Semester 6	Domain Training	Lectures, Assessments, Projects, Hackathons	LIVE Classes + Offline In-Campus Assessment	30 Hrs.

For Complete Deliverables, [See Annexure 1]

**4.2 Program Schedule for 4 Years Degree Program**

Timeline	Subject	Includes	Methodology	Commitment
Semester 1	Domain Training	Lectures, Assessments, Awareness Sessions	Virtual Live Classes	30 Hrs.
Semester 2	Domain Training	Lectures, Assessments, Projects, Internship	Virtual Live Classes	30 Hrs.
Semester 3	Domain Training	Lectures, Assessments, Projects, Hackathons	Virtual Live Classes	30 hrs.
Semester 4	Domain Training	Lectures, Assessments, Projects, Hackathons	Virtual Live Classes + Offline In-Campus Hackathon	30 Hrs.
Semester 5	Domain Training	Lectures, Assessments, Projects, Hackathons	Virtual Live Classes + Offline In-Campus Technical Event	30 Hrs.
Semester 6	Domain Training	Lectures, Assessments, Projects, Hackathons	Virtual Live Classes + Offline In-Campus Hackathon	30 Hrs.
Semester 7	Placement Training	Lectures, Assessments, Projects, Internship	Virtual Live Classes + Offline In-Campus Classes	25 Hrs.
Semester 8	Company Specific Training	Lectures, Assessments, Projects	LIVE Classes + Offline In-Campus Assessment	20 Hrs.

For Complete Deliverables, [See Annexure 1]

## CLAUSE 5 ROLE & RESPONSIBILITIES OF THIRD PARTY FOR IMPLEMENTING COLLEGE-SAKSHAM

Third Party is the immediate Mentor to students and we expect the Third Party to extend **smooth integration of the College-Saksham initiative in the curriculum of the complete Batch (All Students)** of BCA, MCA, BBA & MBA Degree Programs.

1. The Third Party will ensure student Data submission to the Second Party for initiating the onboarding process & providing Login Credentials to the Learning Dashboard of the "Capabl System"
2. The Third Party will ensure the complete participation of students and help in maintaining attendance in regular training sessions by coordinating with the Second Party through assigned Faculty Coordinators for the College-Saksham program
3. The Third Party will arrange or facilitate the following software for training purposes for the enrolled students. DS/FS - Jupyter Notebook, SQL, Tableau - (All 3 are Free and Open source)
4. Requirement of Infrastructure -
  - a. Computer Labs - with "Capabl System" URL approved by internal Servers of the Third-party
  - b. Allowing Installation of IDEs pursued & recommended by the Second Party for Coding Practice
  - c. Manage the Travel and Accommodation Costs (Logistics Only) of Inviting External Companies Associated with the Second Party either for but not limited to Recruitment, Skill Workshops on Campus, etc.
5. The Third Party will arrange for accommodation on the days of offline training in the campus for Second Party instructors.

## CLAUSE 6 ROLES AND RESPONSIBILITIES OF THE FIRST PARTY UNDER THE MOU

The First Party has been an active steerer in promoting employable skill development across various colleges & universities of India and now has collaborated with the Capabl (Second Party) to extend its various courses and programs to the students of the Institution (Third Party) to enable the skill development of students therein.

## CLAUSE 7 STUDENT DEVELOPMENT PROGRAMS

### 7.1. FEES STRUCTURE AND TOTAL AMOUNT

S. No.	Fees Breakdown of BCA, MCA, BBA & MBA Degree Programs.	Approx Cost per student for the overall program
1	LIVE Sessions (All Domains Included in every portal)	4000/- + 18% GST Per Year from first year till graduating, payable for all years same amount)
2	TA Recorded Sessions (All Domains Included in every portal)	
3	Offline In-Campus Placement Training	
4	Projects and Evaluation	
5	Internships (Including 2)	
6	Placement Assistance	
7	Hackathons (Upto 3)	
8	Internationally Acc. Certification	



## 7.2 FEES SCHEDULE

Fees Schedule			
Timeline	Installment	Fees to Third-Party per student	Timeline
Year 1	Installment 1	₹ 4000+ 18% GST	Start of Semester 1
Year 2	Installment 2	₹ 4000+ 18% GST	Start of Semester 3
Year 3	Installment 3	₹ 4000+ 18% GST	Start of Semester 5
Year 4	Installment 4	₹ 4000+ 18% GST	Start of Semester 7

The Third Party will transfer the fees of the students to the below-mentioned account of the Second Party.

### Capabl (ETG) Account Details

ETG Career Labs Pvt. Ltd.  
A/c No. 253107202091  
IFSC: INDB0001703  
IndusInd Bank  
Branch: Koramangala 5th Block, Bengaluru  
Branch Code: 1703  
GSTIN: 29AAGCE8364G1Z9  
CIN: U80902KA2022PTC156273

### **CLAUSE 8 NO BOND CLAUSE**

There is no bond from Second Party and Second Party does not promote any bond offers from Companies. We highly advise students of Third Party to go through all the T&C before accepting the offer letter and it is the sole discretion of a student to join a company with their T&C



## Annexure 1

### **College Saksham Model - Architecture**

*Industry Partner for a Successful Campus*

<b>Basic Overview</b>	<b>No. of Domain Access to Students</b>	(Data Science AIML) (Full Stack Development) (Electric Vehicles)
	<b>Teaching Mode</b>	Online + Offline (Hybrid)
	<b>Duration</b>	6/ 8 Semesters (From 1st semester to Last semester of Graduation)
	<b>LMS/ Portal Access</b>	Graduation
<b>Technical Training Course Outcome [CO]</b>	<b>Semester Lectures</b>	30 Hrs / Semester (on LMS)
	<b>Weekend Online Live Doubt Sessions</b>	Yes
	<b>Live Projects Access</b>	15+ Projects (throughout)
	<b>Mentor Guided Projects</b>	10+ Options for Major Projects
	<b>Technical Events</b>	3+ Hackathons
	<b>Access</b>	Till Get Placed
<b>Placement Training Course Outcome [CO]</b>	<b>Aptitude Training + Soft Skills placement training</b>	24 hrs (Offline In Campus)
	<b>In Campus Events &amp; Competitions</b>	Yes (2-4 Semesters)
	<b>Coding Round Practice Test</b>	20+ Tests
	<b>Live Coding Test with Mentor Evaluation</b>	Session in Campus
	<b>1-1 Live Resume Review (With HR of Tier 1 Company)</b>	Group Sessions / Company
	<b>1-1 Live Mock HR Interview (With HR of Tier 1 Company)</b>	Group Sessions / Company
	<b>1-1 Live Mock Technical Interview (With HR of Tier 1 Company)</b>	Group Sessions / Company
<b>Program Outcome [PO]</b>	<b>Total Certification to all Students</b>	6
	<b>Certification Accreditation</b>	Internationally Accredited (UK & USA) & Computer Society of India
	<b>Internship Opportunities</b>	Project Based Internship to all
	<b>Capabl Community Membership</b>	Lifetime